

Message Text

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PAGE 01 STATE 128626

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FOLLOWING IS A REPEAT

QUOTE

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TO AMEMBASSY BUCHAREST

AMEMBASSY BUDAPEST

AMEMBASSY MOSCOW

AMEMBASSY PRAGUE

AMEMBASSY SOFIA

AMEMBASSY WARSAW

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INFO US MISSION OECD PARIS

AMEMBASSY VIENNA

E.O. 11652: XGDS-1

TAGS: XH, ESTC, ETRD, COCOM, US

SUBJECT: VISITS OF EAST EUROPEAN AND SOVIET TECHNICIANS TO
US MANUFACTURING FACILITIES

REF: A. SOFIA 0452; B. MOSCOW 4395

1. IN REFTEL A. (NOT SENT OTHER POSTS) SOFIA REPORTED ON
DISCUSSIONS BY CONTROL DATA (CDC) ON PRODUCTION IN BULGARIA
CONFIDENTIAL

CONFIDENTIAL

PAGE 02 STATE 128626

OF DISC DRIVES AND OTHER PERIPHERAL COMPUTER HARDWARE, AND

PROPOSED VISIT TO CDC OF BULGARIAN COMPUTER SPECIALISTS. PROPOSAL IS SIMILAR TO JOINT VENTURE WITH ROMANIA RECENTLY ANNOUNCED BY CDC. PRESS HAS ALSO REPORTED CDC ANNOUNCEMENT OF DISCUSSIONS WITH USSR ON A "BROAD AGREEMENT OF COOPERATION." CDC HAS KEPT COMMERCE OFFICE OF EXPORT CONTROL INFORMED OF ITS DISCUSSIONS WITH USSR AS HAVE SEVERAL OTHER US COMPUTER COMPANIES. HOWEVER, EXPORT LICENSE HAS BEEN APPLIED FOR ONLY IN ROMANIAN CASE AND NO ACTION HAS BEEN TAKEN BY COMMERCE.

2. IN REFTTEL B, FOUR SOVIET OFFICIALS WISH TO VISIT FAIRCHILD PLANTS IN CALIFORNIA TO DISCUSS PURCHASE OF INTEGRATED CIRCUIT MANUFACTURING TECHNOLOGY. EXPORT LICENSE HAS NOT BEEN APPLIED FOR ALTHOUGH FAIRCHILD HAS KEPT STATE AND COMMERCE ADVISED. COMMERCE HAS BEEN IN CONTACT WITH FAIRCHILD ON VISIT AND HAS ASCERTAINED THAT LITTLE MORE THAN TWO DAYS OF VISIT WILL BE DEVOTED TO ACTUAL INSPECTION OF MANUFACTURING FACILITIES. FAIRCHILD HAS GIVEN ASSURANCES IT WILL ABIDE WITH EXPORT CONTROL REGULATIONS CONTROLLING RELEASE OF SENSITIVE DATA. VISA AUTHORIZATIONS BEING SENT SEPTTEL.

3. LICENSES FOR END ITEMS DESCRIBED PARAS 1 AND 2 HAVE BEEN APPROVED BY US AND COCOM ON LIBERAL BASIS WHEN CIVIL END USE ESTABLISHED. LICENSES FOR PRODUCTION EASTERN EUROPE MUCH LESS LIKELY DUE TO DIFFICULTY OF ASSURING CIVIL APPLICATION OF END PRODUCT.

4. DEPARTMENT DOES NOT WISH TO INTERFERE WITH COMMERCIAL OR TECHNICAL DISCUSSIONS BETWEEN US FIRM AND EAST EUROPEAN CLIENT EVEN THOUGH MAY INVOLVE PROPOSAL TO MANUFACTURE EMBARGOED GOODS. ANY SUCH PROPOSAL WOULD BE CONSIDERED ON ITS MERITS WHEN LICENSE APPLICATION RECEIVED.

5. IN SIMILAR CASE LAST YEAR, ANOTHER US COMPANY PROPOSED TO HAVE FOUR SOVIET TECHNICIANS VISIT PLANT FOR FIVE DAYS TO FAMILIARIZE THEM WITH FIRMS CAPABILITIES AND EXPERIENCE IN MANUFACTURE OF EMBARGOED PERIPHERALS. VISIT WAS OPPOSED BY INTELLIGENCE AGENCY AND DOD WHO

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PAGE 03 STATE 128626

BELIEVED IT WOULD INEVITABLY LEAD TO TRANSFER OF VALUABLE PRODUCTION TECHNOLOGY IN SENSITIVE AREA. VISIT TO MANUFACTURING PREMISES WAS EVENTUALLY APPROVED FOR SALES PROMOTION PURPOSES FOR TWO WORKING DAYS ON UNDERSTANDING (A) ANY TECHNOLOGY DISCUSSED WOULD BE IN PUBLIC DOMAIN, (B) PROGRAM FOR VISITORS WOULD BE PROVIDED TO US IN ADVANCE. FIRM WAS PUT ON NOTICE WE COULD NOT GIVE ANY ENCOURAGEMENT TO ARRANGEMENT FOR MANUFACTURE OF END-ITEMS

IN USSR.

6. SINCE WE HAVE LIMITED MEANS FOR CONTROLLING MOVEMENTS OF EAST EUROPEAN TECHNICIANS AFTER ARRIVAL IN US, DEPT WOULD APPRECIATE HELP OF ADDRESSEE POSTS AT TIME OF VISA APPLICATION. IF SITUATION ARISES SIMILAR TO THAT DESCRIBED PARA 5, I.E. QUALIFIED TECHNICIANS PLANNING TO VISIT MANUFACTURING FACILITIES IN SENSITIVE AREA FOR PERIOD OF MORE THAN TWO DAYS, CIRCUMSTANCES SHOULD BE DRAWN TO DEPT'S ATTENTION IN A SEPARATE MSG. STATE OR COMMERCE WILL, AS APPROPRIATE, OBTAIN CLARIFICATION FROM US FIRM AND IF NECESSARY SET CONDITIONS FOR VISIT. IN MANY CASES, ONLY ACTION NEEDED WILL BE TO REMIND FIRM OF OBLIGATIONS UNDER US EXPORT CONTROL LAWS RELATING TO PROPRIETARY TECHNICAL DATA.

7. WISH TO EMPHASIZE FOREGOING APPLIES ONLY TO SPECIFIC AREAS OF CONCERN WHERE SENSITIVE INFORMATION AND KNOW-HOW COULD BE OBTAINED THROUGH BRIEF CONTACT WITH PRODUCTION FACILITIES AND US TECHNICAL PERSONNEL. UP TO NOW, ISSUE HAS ARISEN ONLY WITH RESPECT TO SEMI-CONDUCTORS (CHIEFLY INTEGRATED CIRCUITS), COMPUTERS AND COMPUTER PERIPHERALS. OTHER POTENTIAL AREAS OF CONCERN ARE MANUFACTURE OF ELECTRONIC EQUIPMENT, RECORDING AND REPRODUCING EQUIPMENT, OSCILLOSCOPES, LASERS AND NUMERICALLY CONTROLLED MACHINE TOOLS.

8. THIS CONTROL SHOULD BE EXERCISED INFORMALLY AND SHOULD NOT CREATE AN OBSTACLE TO INCREASING COMMERCIAL CONTACTS BETWEEN US FIRMS AND TECHNICIANS AND EAST EUROPEAN COUNTERPARTS, WHICH WE ARE SEEKING TO ENCOURAGE. ROGERS
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